

## FINANCIAL SUMMARY

### 2018 TOTAL OPERATING REVENUES

(Dollars in Thousands)

**\$4,909,854**



### 2018 TOTAL OPERATING EXPENSES

(Dollars in Thousands)

**\$4,690,794**



(Dollars in Thousands)	2014	2015	2016	2017	2018
<b>OPERATING REVENUES</b>					
Patient Care Revenue	\$2,524,598	\$2,745,619	\$3,068,587	\$3,536,976	<b>\$3,973,778</b>
Grants and Contracts	229,562	234,402	257,893	296,493	<b>334,536</b>
Contributions	168,797	137,538	161,245	191,843	<b>168,226</b>
Net Assets Released from					
Restrictions — Pledge Payments	103,112	129,528	86,850	86,800	<b>122,701</b>
Royalty Income	162,710	197,885	167,731	81,491	<b>75,679</b>
Other Income	78,528	75,671	75,203	77,967	<b>83,461</b>
Unrestricted Investment Return					
Allocated to Operations	87,917	90,648	136,979	137,750	<b>151,473</b>
<b>Total Operating Revenues</b>	<b>\$3,355,224</b>	<b>\$3,611,291</b>	<b>\$3,954,488</b>	<b>\$4,409,320</b>	<b>\$4,909,854</b>
<b>OPERATING EXPENSES</b>					
Compensation and Fringe Benefits	\$1,782,477	\$1,987,388	\$2,131,070	\$2,335,132	<b>\$2,587,336</b>
Purchased Supplies and Services	1,062,603	1,172,467	1,320,893	1,501,935	<b>1,756,174</b>
Depreciation and Amortization	217,342	232,866	263,964	287,145	<b>300,239</b>
Interest Expense	50,147	49,401	48,724	45,343	<b>47,045</b>
<b>Total Operating Expenses</b>	<b>\$3,112,569</b>	<b>\$3,442,122</b>	<b>\$3,764,651</b>	<b>\$4,169,555</b>	<b>\$4,690,794</b>
<b>INCOME FROM OPERATIONS</b>	<b>\$242,655</b>	<b>\$169,169</b>	<b>\$189,837</b>	<b>\$239,765</b>	<b>\$219,060</b>
<b>PHILANTHROPIC REVENUE</b>	<b>\$376,533</b>	<b>\$276,747</b>	<b>\$317,270</b>	<b>\$318,386</b>	<b>\$383,341</b>
<b>CAPITAL SPENDING</b>	<b>\$473,859</b>	<b>\$710,873</b>	<b>\$634,134</b>	<b>\$737,965</b>	<b>\$700,827</b>
<b>BALANCE SHEET SUMMARY</b>					
Assets	\$8,963,268	\$9,592,021	\$9,891,492	\$10,636,012	<b>\$10,623,567</b>
Liabilities	3,596,860	4,058,058	4,160,515	4,530,909	<b>4,196,154</b>
Net Assets	5,366,408	5,533,963	5,730,977	6,105,103	<b>6,427,413</b>

Memorial Sloan Kettering allocates the majority of its income to its core missions of patient care, education, and research. In 2018, approximately 78% of funds went to support providing our patients with the best possible care; 14% was devoted to research, developing new therapies to treat cancer; and 5% funded educational initiatives. The balance of income, roughly 3%, was used for fundraising, management costs, and general expenses.